


Beef... \$120 Million Industry

No. <u>1.</u> \$ <u>119,350,000</u> / <u>100</u>	ARIZONA <u>January 1.</u> 19 <u>59</u> NO. <u>1.</u>
<u>Jan 1.</u> 19 <u>59</u>	ARIZONA STATE BANK
To <u>State of Arizona</u>	PAY TO THE ORDER OF <u>The State of Arizona</u> \$ <u>119,350,000</u> / <u>100</u>
<u>For Annual</u>	<u>One hundred nineteen million, three hundred fifty thousand & 00/100 DOLLARS</u>
<u>Contribution of</u>	
<u>The Arizona</u>	<u>The Arizona Cattle Industry</u>
<u>Cattle Industry,</u>	
<u>To The State</u>	
<u>of Arizona</u>	

R. E. Seltzer Agricultural Economics Department

Beef cattle production is the second most important source of agricultural income in Arizona, second only to cotton. The cash value of cattle and calves produced and fed in Arizona in 1958 reached an all-time high of \$101,600,000.

This represents only pounds of beef produced in Arizona. It does not include the original value of stocker and feeder cattle shipped into Arizona for grazing or feeding. For the past 25 years, beef cattle production has averaged 22 per cent of total agricultural income in Arizona.

Income from beef production in Arizona can be divided into three categories: (1) production of stocker-feeder cattle from cow herds in the state, (2) grazing of stocker cattle brought into the state from other areas, and (3) fattening of cattle in feedlots.

Cattle Coming and Going

In 1958 approximately 330,000 head of calves worth \$40,000,000 were produced on Arizona ranges. Another \$31,000,000 was earned by grazing cattle brought in from outside the state. Included in this group are cattle fed in feedlots, but on a growing ration only. Approximately 410,000 head of cattle, returning \$30,500,000, were sold out of Arizona feedlots in 1958. Included in this sum was \$900,000 for manure sold out of feedlots.

To this total income from cattle sold — calves produced, out-of-state cattle grazed in the state, and feedlot cattle — must be added \$100,000 for beef used on the ranch.

Another source of income to the state cattle industry is federal money paid under the conservation payment program to assist in developing and improving range resources, such as development of stock water, brush control, etc. In recent years this has approximated \$350,000 annually in Arizona. These three items, value of cattle produced and fed, value of products used at home, and government conservation payments in 1958 totaled approximately \$101.5 million.

Meat Processing Industry

In addition to this, we can add income from value added by Arizona meat-packing operations, wholesaling, jobbing and retailing of locally slaughtered meat and salaries paid by state and federal service and regulatory agencies directly related to the cattle industry.

In 1958 there were 159,100 head of cattle and calves slaughtered and their meat sold wholesale in Arizona. It is estimated that the value added to the income of the state by such meat packing and wholesaling was \$3,500,000. The retailing process adds another \$13,600,000.

Regulatory and Service

Various service and regulatory agencies are maintained in Arizona by state and federal governments, and salaries paid to personnel in these jobs provide additional income to the state which must be credited to the cattle industry. This is estimated at \$300,000.

Adding these individual items, total value of Arizona income produced by the cattle industry in 1958 is \$119,350,000, representing the contribution of the Arizona beef cattle industry to the economy of the state.



Cochise County

Mon. and
Wed., 6:55 a.m.—KAWT, Douglas
Sat., 12:15 p.m.—KAPR, Douglas

Coconino County

Tues., 8:10 a.m.—KCLS, Flagstaff

Graham County

Sat., 9:00 a.m.—KGLU, Safford

Maricopa County

Mon. thru Sat., 5:55 a.m.—
KRUX, Phoenix
Thurs., 12:45 p.m.—KTAR, Phoenix
Sun., 8:45 a.m.—KOY, Phoenix

Pinal County

Mon. thru Fri., 6:45 a.m. & 9:20 a.m.
Also Sun., 8:30 a.m.—
KCKY, Coolidge-Casa Grande
Mon. thru Fri., 6:55 a.m. & 9:30 a.m.
Also Sat., 12:30 p.m.—
KPIN, Casa Grande

Yavapai County

Mon., Wed., and Fri.,
6:10 p.m.—KYCA, Prescott
Mon., Wed., and Fri.,
6:45 a.m.—KNOT, Prescott

Yuma County

Mon. thru Fri., 6:30 a.m.—
KYUM, Yuma
Mon., 11:30 a.m.—
KVOY, Yuma

El Programa Mexicana

A weekly farm and home program broadcast in Spanish by Stations KEVT, Tucson; KVOY, Yuma; XEXW, Nogales; and XEFH at Agua Prieta.